© Conversant Traveller

Adventure by Day, Quirky Luxury by Night

WINNERS of Audley Travel writing competition

2020 BLOGGER AWARDS NOMINEE Best Staycation Travel Blogger

teletext holidays

Heather & Peter Cole www.conversanttraveller.com

Media Kit 2020

Who are we?

Hi, we're Heather and Peter, a UK couple approaching our 40s on a mission to discover the best luxury adventure travel experiences around the world.

We're not 'influencers' or 'instagrammers'.

Much better than that - we're passionate storytellers and travel bloggers with a wicked sense of humour and our four feet firmly on the ground.

And people seem to like what we do.

Our blog Conversant Traveller is all about:

Adventure by Day

Luxury by Night

We don't write reviews. We tell stories.









SOF LUXURY



Scotland classic cottages teletext holidays



Columbia

visitTOTNES









CRAGHOPPERS



COLLECTION

srilanka-villa.com









ALDW

IONDON







Conversant Traveller - the numbers bit

Monthly unique visitors: **Newsletter subscribers:**

31,000 21,000 1,500

followers

5,300 **y** followers

followers



How you can benefit

Travel blog marketing offers *real* results through *real* experience and *real*-time promotion. Use Conversant Traveller to showcase your brand to a loyal audience.

Experience - Heather is a freelance travel copywriter and digital marketing specialist with years of experience, including working as a Content Manager in the luxury travel industry. She has been published in Wanderlust and South African Airways Magazines and won the Audley Travel writing competition in 2018. She has also been a judge for the annual Audley Travel photography competition.

Quality - we take pride in producing high quality written and photographic content to beautifully promote your brand.

Value - we approach all campaigns with professionalism, enthusiasm and honesty to inform and inspire our readers.

Influence - Conversant Traveller articles regularly appear on the first page of Google for targeted keyword searches. Readers often plan their travel after learning about it on the blog.



What we offer - a solution to fit your budget and campaign goals

Destination Marketing - Showcase your destination (country, region, city) or brand (hotel, tour, activity, restaurant) to thousands of luxury travellers keen for new holiday ideas.

Social Promotion - Place your campaign in front of our thousands of relevant followers on Facebook, Twitter, Instagram and Pinterest. We can also take over your channels with our text and images.

Photography - Licence our quality images on your website and in promotional material by arrangement.

Product Reviews & Giveaways - Expose your travel-related product with an in-depth review, and combine with a giveaway for maximum effect.

Copywriting - Need engaging travel content for your own site or blog? We do that too.



What we're looking for

Brand Partnerships - working together to promote brands and destinations

Media trips - invitations to review accommodation, tours, activities, restaurants, and products

Brand Ambassadorships - long term promotional campaigns and brand loyalty

Sponsored articles - approved paid content with links featured on the blog

All partnerships must share the core values of the blog - adventure by day, quirky luxury by night

"Wow! I am very impressed...lots of thought and consideration has gone into this...I have worked with quite a few bloggers and journalists over the years but none have put as much care into what they do as you guys." *Alex Wilson, Host Unusual*

"Heather cleverly infuses her articles with wit and enthusiasm, and I was impressed at the quick turnaround time. She is a real professional who was a pleasure to work with, and we've received several bookings as a result". *Emily Burrows, Wild Morocco*

"You guys are geniuses! We love your blog and video, thank you so much for doing such a wonderful job. You really have captured The Warwick Knight and surrounding area." *Ali Parker, Glamping Orchard*

"What can I say other than a huge THANK YOU. The article is just fantastic, such a pleasure to read, and illustrated with such great photos! I'm sure we will be working together again in the future; I certainly hope so." *José Abete, La Maison Arabe*





Our Audience

Most Conversant Traveller readers are from the **UK (40%) and the US (22%)**, closely followed by Canada and Australia, with the majority being females aged between **25 and 45** years. Our most engaged demographic tend to be in their 30s - 60s.

Many are **couples** who, like us, prefer a certain level of privacy and independence whilst also appreciating the benefits of local expertise.

Case Studies Collaborations & Partnerships

Wild Morocco

OBJECTIVES

- To showcase and promote the bespoke tours of Wild Morocco
- To increase awareness of the little visited Anti Atlas Mountains and western coast regions
- To promote Morocco as a safe country to visit

CAMPAIGN

- A bespoke campaign to produce multiple blog posts, and images for their website
- A week long circular tour beginning in Marrakech and visiting Tizi n Test, Taroudant, Tafraoute, Ameln Valley, Ait Mansour, Mirleft and Essaouira

RESULTS

- 77k pageviews and multiple bookings
- Several blog posts including: <u>On tour with Wild Morocco</u>, <u>Is it safe to travel to Morocco</u>, and <u>Tizi n Test Road Trip</u>

All blog posts appear on page 1 of Google for related search terms



OBJECTIVES

- To promote the villa in Sri Lanka to a UK audience and assist with marketing strategies
- To increase awareness of Kandy as a destination
- To create content that can be shared by Villa Aqua Dunhinda and SriLanka-Villa.com

CAMPAIGN

- A bespoke campaign combining blog posts and social media promotion
- A multi-night press trip staying at Villa Aqua Dunhinda and visiting the cultural city of Kandy

RESULTS (after 3 months)

- 54.5k social impressions 2.9k engagement 3.5k pageviews
- Blog Posts: <u>A Luxury Sri Lanka Villa</u> and <u>Visiting the Temple of the Tooth in Kandy</u>
- Video: <u>A Luxury Sri Lanka Villa near Kandy</u>

Both blog posts appear on page 1 of Google for related search terms

Reader Testimonials



"I've just spent several hours on your blog...I was feeling overwhelmed trying to plan our trip until finding your site! After a lot of looking I feel like I can say yours is the best bank of information about Morocco out there, thanks so much."

"We went to Saruni Samburu after reading your blog, and also Ol Seki. So can't wait to read your latest safari posts!"

"Our trip was absolutely amazing. We had the most marvelous time, stayed in wonderful locations, ate amazing food, and totally fell in love with the country. Your recommendations were spot on helping us plan the most amazing trip."

"Great article on Chebbi v Chigaga, it was exactly what I was looking for and the only true side by side comparison I could find - it helped us make the decision to go to Chigaga. Thank you again for all your subsequent help and advice, it made planning our Morocco trip far less daunting."



Want to work with us?

Send us an email and let's talk: heather@conversanttraveller.com



theconversanttraveller

conv_traveller



conversant_traveller

heather-cole-copywriter

www.conversanttraveller.com